

2012 Highlights

Empowering Hispanics and other members of the community to become self-sufficient, civically engaged and to lead productive lives.



In 2012, HUF celebrated its 30th Anniversary. Since its founding in 1982, HUF has assisted 347,000 clients seeking skills, resources, or directional support as they navigated their way through their new country. HUF continues to live its Mission of: "Empowering Hispanics and other members of the community to become self-sufficient, civically engaged and to lead productive lives".

Highlights from this milestone year included:

- ✓ Assisting **20,000 clients** through **19 programs** and services in **three languages**.
- ✓ Coaching **238 low-income families** in taking critical steps toward becoming financially stable and moving up the economic ladder through the Center for Working Families program. 91% of participants followed the career plan they created; 65% (target: 35%) of participants acquired employment or a better job; and 71% (target: 30%) of program participants increased their household savings and reduced their debt.
- ✓ Generating **\$4.9 million in economic impact in Broward County**. The dollars are from tax refunds received by more than 4,600 families through the VITA, Volunteers in Tax Assistance program. 150 volunteers and dozens of partners, including Minority Development and Empowerment Inc. and HandsOn Broward made the program possible. Services were offered in three languages (English, Spanish and Haitian-Creole) from 15 sites across the county.
- ✓ Guiding **500+ youth** from Attucks, Apollo, McNicol and Olsen Middle School and Miramar and Stranahan High School through our Unity 4Teens

after school and summer programs. The middle school youth made significant gains: 76% of youth improved their school grades or attendance; 98 % of youth maintained a clean record while enrolled in the program; 85 % of youth decreased negative patterns of behaviors and 100% of participants did not become pregnant or cause a pregnancy.

The high school youth also made impressive gains: 98% of the students improved attendance or had between 0-5 absences; 98% of students decreased external suspensions or had zero external suspensions and 94% of students improved their Reading grades.

- ✓ Growing **600 U.S. Citizens** and assisting more than 2,050 individuals through the naturalization process and citizenship exam.
- ✓ Planting the seed of knowledge through our early-childhood education program and preschool, Unity 4Kids. The progress of the students was also measured through pre and post assessments which showed that **94%** of the children achieved significant gains in communication, personal and social problem solving, fine motor and gross motor skills (target: 75%). 12 were graduated to kindergarten.
- ✓ Teaching **1,500 adult students English**, through our partnership with the School Board of Broward County. Classes are offered onsite in a state-of-the-art



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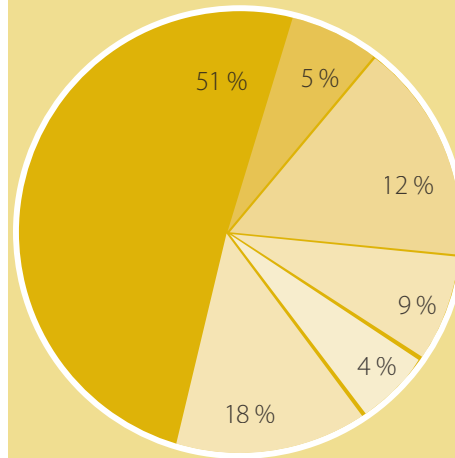
facility.

✓ Enrolling **43 Emerging Entrepreneurs** in the 5-Simple Steps small business program taught by our partner at Broward SCORE. Since graduation, 13 clients have successfully opened their own business and another 13 clients are in the process of developing a business plan and/or pursuing financing.

✓ Celebrating our 30th Anniversary at the Noche de Estrellas Gala and honoring **Gloria and Emilio Estefan** with the Lifetime Achievement Award, **Janet Murguía**, President/CEO of NCLR with the Individual Amigos Award and **AT&T** with the Corporate Amigos Award.

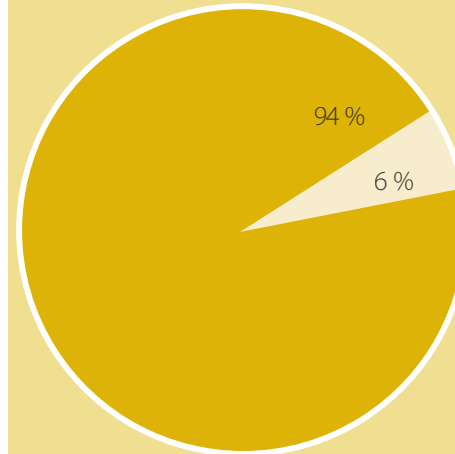
✓ Inspiring more than 500 attendees at HUF's 2nd Annual Entrepreneur Summit which honored five outstanding Wells Fargo American Dreamers including: **ANF Group, Inc.**, Al Fernandez, Nelson Fernandez and Alberto Gil, general contracting and construction management services; **Michelle Bernstein**, one of South Florida's most well-respected and successful chefs/restaurateurs; **Luis Enrique Capó**, president of El DORADO Furniture; **Alberto Perlman**, CEO and co-founder of Zumba Fitness, LLC, **Laurans A. Mendelson**, CEO of HEICO Corporation one of the 100 Best Small Companies by Forbes Magazine and **L. George Yap**, Chairman and CEO, LEASA Industries Co., Inc.

For more information on our the social impact of our programs, visit us at: www.hispanicunity.org



Total 2012 Revenue

Government	2,238,498	51 %
In-Kind	193,132	4 %
Special Events	517,116	12 %
Contributions	414,883	9 %
Foundations	804,400	18 %
Other	233,221	5 %
Total Revenue	4,401,250	100 %



Total 2012 Expenses:

Program Services	4,094,372	94 %
Management & Fundraising	280,510	6 %
Total Expenses	4,374,882	100 %

**The 2012 Expenses do not include In-Kind.

Management & Fundraising 6%

Program Services 94%



2012 HUF Social Impact Investors

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\$1,000,000+

Children's Services Council
of Broward County

\$450,000 - \$300,000

The Jim Moran Foundation
The W.K. Kellogg Foundation

\$175,000 - \$100,000

School Board of Broward County
Broward County Health Department
Florida Department of Education
Ken Brown & Elizabeth Sanjuan
Ounce of Prevention of Florida
Target
United Way of Broward County

\$95,000 - \$50,000

Chase
IRS
JP Morgan
JM Family Enterprises
SE Toyota Distributors
State Farm Youth Advisory Board
Broward Sheriff's Office

\$40,000 - \$30,000

Citi Foundation
City of Hollywood Police Department
NSU
Wells Fargo

\$25,000 - \$10,000

Aetna Foundation
American Express Charitable Foundation
Ana G. Méndez University System
AT&T
AutoNation Foundation
Bank of America
Citrix Systems, Inc.
City of Hollywood - CDBG
City of Hollywood
- Human Services
Cleveland Clinic of Florida
Comcast
Comerica Wealth & Inst. Management
Coventry Health Care of Florida
Ed Ansin
Florida Blue
Herb Block Foundation
MasTec
Montero Law Center
NALEO Educational Fund
Nova Southeastern University
PNC Foundation
Publix Super Markets Charities
Richard Cashin/New York Community Trust
The A.D. Henderson Foundation
The Home Depot
The New York Community Trust
Tripp Scott, P.A.
USCIS
WSVN/Channel 7
Zambrano Foundation

\$10,000 - \$5,000

Albert & Beatriz Miniaci
American Airlines
ANF Group
Baptist Health
Broward Health
Cari Aguiar and Shawn Aguiar, State Farm
Carlos Blanco-Sposito
Hospice of PB & Broward Counties
Humana
Kellogg School of Management,
NW University
Kenny & Sandy Tate Family Fund at the
Community Foundation of Broward County
Memorial Healthcare System
Miami Diver, LLC
Northwestern Mutual
SunSentinel/McCormick
TD Charitable Foundation
Ultimate Software
United Parcel Service

\$5,000 - \$2,000

ACAI & Assoc. ~ Adolfo Cotilla
BankUnited Rosary ~ Plana Falero
American Inst. School of Wellness & Beauty
Andrew Wurtele
AT&T Employee Giving Campaign.
AXA Advisors
Barbara Grevor
BB&T
Broward College / FAU
Broward County Hispanic Bar Association

Carolina Maluje ~ Law Offices of C. Carolina
Maluje, P.A.
Cheryl and Frank Goldstein
Citrus Health Network, Inc.
City National Bank ~ Maria E. Ferrer
Coca Cola/Bitner Goodman
Denise Casale
Dr. C. Roberto Palma ~ MyLooks
Dr. Gabriel Valle and Dr. Carlos Bejar ~ The
Kidney Group
Dr. Jonathan Levine & Dina Bellows
Dr. Nilda Peragallo ~ University of Miami,
School of Nursing and Health Studies
Dr. Ron Giffler ~ FirstPath Labs
El Dorado Furniture
Ernst & Young
Estefan Enterprises, Inc.
Felix Marinéz
Florida Community Bank
FPL ~ Juliet Roulhac
Gables Engineering ~ Hayxa Escobar
GBS Group ~ Maria Antonietta Diaz
GrayRobinson ~ Tom Loffredo
Greater Ft. Lauderdale Alliance ~
Bob Swindell
Gunther Motor Comp
HealthSun Health Plans
Hector Lima
Holy Cross Hospital
Huntington Foundation
John Hart ~ Hart Consulting
Jorge Gonzalez
Josie Bacallao
KPMG LLP

Law Offices of Carlos A. Velasquez, P.A. ~
Juan Carlos Arias
Maria Christina Gonzalez
Maria Sanjuan
Maria Soldani
Mario Jardon
Mary and Winn Soldani III
Menendez Law Firm ~ Nydia Menendez
OK Generators ~ Bob Birdsong
Paradies Shops ~ Peter Ince
Preferred Care Partners
Rae Chorowski
Rick Case Honda
Sabadell United Bank
Bruce Hecker
State Farm ~ Vivian Suarez
Sunshine State Health Plan
The TJX Foundation, Inc.
Travel Leaders Group, LLC
Tripp Scott ~ Catalina Avalos
VISA
VITAS Innovative Hospice Care
Whole Food Market.

\$1,500 - \$1,000

A1A Transportation
Abraham Cardenas
Angie Stone
Anna Fornias
Armandeus Group Corp
Bluekey Wealth Management
Bruce Hecker
Carlos Del Salto
Carmen Castillo

Credit Suisse Securities USA, LLC
Daniel Schevis
Edgar Johnston
Eric Pinaluga
Independent Imaging LLC.
Jorge DeApodaca
Larry Calderon
Law Office of Chorowski & Associates, P.A..
Lily Pardo
Madeleine Arritola
Malena Mendez
Mario Cartaya ~ Cartaya & Associates
Architects, P.A.
Ninowtzka Saavedra
Orlando Torres
Regions Financial
Roig, Tutan, Rosenbert, Martin & Stoller, PA.
Sergio Rok Family/Greater Miami Jewish
Federation
South Florida Pediatric Oncology
Steve Sampier
The Campbell Foundation
VW Gunther
Yvonne Lopez
Zeno Office Solutions

2012 HUF Social Impact Investors

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\$999 - \$300

Alan & Marsha Levy Charitable Foundation
Alan Levan
Angela Ramos
Anita Finley
Anonymous
Beatriz Martinez
Burdette Beckman, Inc
Carlos Corrales
Christine Carr
Cold Stone Cremery
Commissioner Barbara Sharief
David Caamano
David Singer
Deborah Ramirez
George Sousa
Ivette Sanchez
Joe Zubizarreta
Joo Boe
Jorge Placencia
Judge Marina G. Wood
KPMG's Community Giving Campaign
Lara Penn
Luis Barreras
Marc Schwartz
Marta Prado & Bob Butterworth
Melissa Schechter
Michael Benowitz
Michael Landen
Michael Vinales
Miream Sierra
Morris Southeast Group
Perry Ellis International, Inc

Ramon Rodriguez
Red Heart Sisterhood Foundation
Rene Reyes
Richard Bustillo
Robert & Maria Dutra
Seminole Hard Rock Hotel & Casino
Senator Eleanor Sobel
Setnor Byer
Synalovski Romanik Saye
The Comcast Foundation
Todd Stabinski
Tom & Sharon Lane
Tuscany Group
University School
Virginia Cielo Basurto

\$250 - \$100

Amaury Cifuentes
Amber Quimby
Ana Valladares
Annie's Services, Inc.
Ben Sanchez
Benigno Garcia
Bette Stone
Candace Sheitlman
Citadel
Community Foundation of Broward
David Schwab
Davis Dicarlos
Debi Braile
Eric Alani
Felipe Pinzon
Frank Morrison
Helen & Bob Waddell

Jennifer Hudson
Jennifer Jackson
Joyce Carnovale
Karen Katz
Larry Davis
Lawrence Marin
Lincoln Financial Advisors-Sagemark
Consulting
Lori Gold
Lucian Bacallao
Lucienne Brutus
Mad 4 Marketing
Marcia Barry-Smith
Mark Schwart
Melodie Moorehead
Meredith Chassen
Micahel Todd.
Michael Landen
Michael Satz
Mirta Bacallao
Monica Chan
N Training Pilates Studio
National Latino Peace Officer Association
Northwestern Mutual-Ruhl Financial
Octagon Professional Recruiting
Outdoor Living
Palm Beach Primary Care Associates, Inc.
Paul Hancock
Paul Hancock
Precision Translating Services, Inc.
Rafael Villamizar
Ricardo Ettrick
Roberto Braga
Roberto Ferreira

Roger Jimenez
Sage Advice International
Sarveswara Valluri
Solomon Homes
Stacey Schweiger.
Stephen Rosansky
Stewart Robbins
Theresa Antoniou
Valerie Kinnon
Vicente J. Fornias

\$99 - \$1

Abel Pena
Alan Boisvert
Amanda Green
Ana Maria Cortes
Astrid Perovanovic
Beth Dubow
Beverly Kennedy
Brian Tenzer
Brigitte Hernandez
Carla A. Virella.
Carlos Leo
Carlos M Interian, D.M.D.
Caroline Young
Corey Lewis
Cruise Connection Inc.
Dagoberto Rodriguez
Dee Platt
Dennis Holstey
Diana Perez
Donny Herrera
Dylon & Maria Curatolo
Elton Pride

Estrellita Coren
Ezequiel Fischer
Francisco Rivera
Gail Freeman
Group Victory
Inez Romaguera
Isabel Karimi
Isamael Velez
James Heaney
Jeffrey Abrahms
John Haughton
John Iturriaga
John Kotroczo
Jorge Flores
Jose Alvarez
JR & CL Donahue
Justine Hoo
Kaola King
Kawana Hibbert
Keith Volpe
Lawrence Pedroso
Lian Fanjul Azqueta
Lincoln Oyarzun
Lisa Manasse
Lorena Mukamal
Lori Kijowski
Lourdes Fornias
Marco Alvarado
Maria Alexandra Sanchez
Maria T. Roca
Maritza Gil
Max Desdunes
Melba Ekblad
Michele & Stephen Worden

Miguel Pina
Nadine Hankerson
Nathalia Abrahamson
New River Fine Art, Inc.
Oscar Echevarria
Oscar Primelles
Patty Wiesler
Rahul A Patel MD PA.
Reny Reyes
Ricardo Requena
Rita Mittal
Sandra Brown
Sara Wolfer
Shari Wasser
Sharon Lane
Sonya Ekblad
Stephen Ferrante
Susan Amat
Teresita J. Mestre
Virginia Garcia
Viviana Coriate
Webber, Hinden, McLean & Arbeiter, P.A
William Solis
Wilson Sanchez
Zasha Rodriguez